

Purpose: To clearly communicate the general process that we use to onboard new clients into our project development process. This process has worked well for 99% of our clients but if we need to break the process to better serve the client, we will absolutely do so.

### 1. KICK OFF MEETING WITH CLIENT, GOAL IS TO UNDERSTAND THE FOLLOWING

- a. We sign an NDA contract if the client requires
- b. Client explains the project details
- c. Client provides task list if available
- d. A question-answer session can be made
- e. The technical requirements are defined
- f. Resource requirements and how/when to obtain are defined

### 2. GETTING SYSTEM INFORMATION

- a. If we need to connect to the client's system, client provides the panel/ftp/project management system's login details
- b. If an existing web project will be maintained, client provides links and login data that may help us to work with

### 3. MILESTONES

- a. The milestones and the deadlines are defined together
- b. The number of developers to work on the project is defined

### 4. SETUP AND DEVELOPMENT PROCESS

- a. We use either our (JIRA) or client's project management system to define tasks, control the process
- b. We use either our (Bitbucket) or client's git system for versioning and team work

### 5. EVALUATION MEETINGS

- a. According to the length of the project, we schedule weekly or daily status evaluation meetings

### 6. FINISHING AND DELIVERING THE PROJECT

- a. We evaluate the task list and if the project finished, we deliver it to the client's system
- b. We remove access to the client's servers, project management and git system

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